

ATTACHMENT 1 to I MINUTES (EVALUATION CRITERIA)

PRELIMINARY ASSESSMENT CRITERIA

1. The judging committee will conduct a reasoned evaluation followed by a comparative assessment, referring to the specific group of academic disciplines 09/IEGE-01 - BUSINESS AND MANAGEMENT ENGINEERING and the profile defined by the academic-discipline of the call IEGE-01/A - BUSINESS AND MANAGEMENT ENGINEERING, of the curriculum vitae and the following duly documented qualifications of the candidates:

- PhD or equivalent, or, for relevant fields, a medical specialization diploma or equivalent, obtained in Italy or abroad;
- Any teaching activity at university level in Italy or abroad
- Documented training or research activities at qualified Italian or foreign institutions
- Organization, management and coordination of national and international research groups, or participation in them
- Speaker at national and international conferences and conventions
- National and international awards and recognitions for research activities

2. The evaluation of each qualification indicated in paragraph 1 will be carried out considering specifically the significance it assumes in relation to the quality and quantity of the research activity carried out by each candidate. Considering that the financial coverage of this selection comes from projects funded by the European Union, the evaluation committee also assesses the qualifications based on the research program described in Article 10 of the call.

Evaluation of scientific production

1. The judging committee, in carrying out the preliminary comparative evaluation of the candidates, will consider only publications or texts accepted for publication according to current regulations, as well as essays included in collective works and articles published in print or digital journals, excluding internal notes or departmental reports. The doctoral thesis or equivalent qualifications will also be taken into consideration even in the absence of the conditions referred to in this paragraph.

2. The judging committee will conduct the comparative evaluation of the publications referred to in paragraph 1 based on the following criteria:

- a. originality, innovativeness, methodological rigor and relevance of each scientific publication;
- b. congruence of each publication with the group of academic disciplines 09/IEGE-01 - BUSINESS AND MANAGEMENT ENGINEERING and with the profile, defined by the academic-discipline of the call IEGE-01/A - BUSINESS AND MANAGEMENT ENGINEERING, or with related interdisciplinary topics;
- c. Scientific relevance of the editorial placement of each publication and its dissemination within the scientific community;
- d. analytical determination, also on the basis of criteria recognized by the international scientific community of reference, of the individual contribution of the candidate in case of their participation in collaborative work.

With regard to the collaborative work in order to identify the individual contribution of the candidates, the judging board will evaluate the following:

- any declarations made by the candidates and / or by the other authors of the publication aimed at clarifying the part and / or the activities carried out and attributable to them in the scientific work will be evaluated;
- where expressly stated in the publication, the part attributable to the candidate will be acknowledged;

- in the other cases, the judging board will evaluate the individual contribution of a candidate to the publication on the basis of the consistency, also in terms of continuity, with the scientific activity carried out by the same as a whole, of the specific competence of the candidate with respect to that of the co-authors; if this is not possible, it will be assumed that the contribution of each author is equal and proportionate to the number of co-authors.

3. The judging committee will evaluate the overall consistency of the candidate's scientific output, the intensity and temporal continuity thereof, also considering documented periods of involuntary interruption of research activities, particularly with regard to parental responsibilities.

4. When evaluating publications, the judging committee will also consider the following indicators, referring to the application deadline:

- a. total number of citations;
- b. average number of citations per publication;
- c. total "impact factor";
- d. average "impact factor" per publication;
- e. combinations of the above parameters aimed at enhancing the impact of the candidate's scientific output (Hirsch index or similar measures).

5. Considering that the financial coverage of this selection process comes from projects funded by the European Union, the judging committee also assesses the scientific output based on the research program described in art. 10 of the call.

EVALUATION CRITERIA (following the public discussion)

1. The judging board will carry out a justified evaluation followed by a comparative evaluation, referring to the specific group of academic disciplines 09/IEGE-01 - BUSINESS AND MANAGEMENT ENGINEERING and the scientific profile characteristics defined by the academic-discipline of the call IEGE-01/A - BUSINESS AND MANAGEMENT ENGINEERING, the curriculum and the following duly documented qualifications of the candidates:

PhD or equivalent, or, for relevant fields, a medical specialization diploma or equivalent, obtained in Italy or abroad;	max points: 15
Any teaching activity at university level in Italy or abroad	max points: 15
Documented training or research activities at qualified Italian or foreign institutions	max points: 15
Organization, management and coordination of national and international research groups, or participation in them	max points: 20
Speaker at national and international conferences and conventions	max points: 10
National and international awards and recognitions for research activities	max points: 3

2. The evaluation of each qualification indicated in paragraph 1 will be carried out considering specifically the significance it assumes in relation to the quality and quantity of the research activity carried out by each candidate. Considering that the financial coverage of this selection comes from projects funded by the European Union, the evaluation committee also assesses the qualifications based on the research program described in Article 10 of the call.

Evaluation of scientific production

1. The judging committee, in carrying out the preliminary comparative evaluation of the candidates, will consider only publications or texts accepted for publication according to current regulations, as well as essays included in collective works and articles published in print or digital journals, excluding internal notes or departmental reports. The doctoral thesis or equivalent qualifications will also be taken into consideration even in the absence of the conditions referred to in this paragraph.

2. The judging committee will conduct the comparative evaluation of the publications referred to in paragraph 1 based on the following criteria:

- a. originality, innovativeness, methodological rigor and relevance of each scientific publication;
- b. congruence of each publication with the group of academic disciplines 09/IEGE-01 - BUSINESS AND MANAGEMENT ENGINEERING and with the profile, defined by the academic-discipline of the call IEGE-01/A - BUSINESS AND MANAGEMENT ENGINEERING, or with related interdisciplinary topics;
- c. Scientific relevance of the editorial placement of each publication and its dissemination within the scientific community;
- d. analytical determination, also on the basis of criteria recognized by the international scientific community of reference, of the individual contribution of the candidate in case of their participation in collaborative work.

With regard to the collaborative work in order to identify the individual contribution of the candidates, the judging board will evaluate the following:

- any declarations made by the candidates and / or by the other authors of the publication aimed at clarifying the part and / or the activities carried out and attributable to them in the scientific work will be evaluated;
- where expressly stated in the publication, the part attributable to the candidate will be acknowledged;
- in the other cases, the judging board will evaluate the individual contribution of a candidate to the publication on the basis of the consistency, also in terms of continuity, with the scientific activity carried out by the same as a whole, of the specific competence of the candidate with respect to that of the co-authors; if this is not possible, it will be assumed that the contribution of each author is equal and proportionate to the number of co-authors.

The judging board establishes that each individual publication will be assigned up to 2 points, using the formula $(a + c + d) * b$, calculated based on the scores indicated in the table below.

The overall maximum score, related to the publications attached for evaluation purposes (in the maximum number of 12, as stated in the call), will therefore be 18 points.

a) originality, innovativeness, methodological rigor and relevance of each scientific publication;	max points: 0.5
c) Scientific relevance of the editorial placement of each publication and its dissemination within the scientific community;	max points: 0.5
d) analytical determination, also on the basis of criteria recognized by the international scientific community of reference, of the individual contribution of the candidate in case of their participation in collaborative work.	max points: 0.5
b) congruence of each publication with the group of academic disciplines 09/IEGE-01 - BUSINESS AND MANAGEMENT ENGINEERING and with the profile, defined by the academic-discipline of the call IEGE-01/A - BUSINESS AND MANAGEMENT ENGINEERING, or with related interdisciplinary topics;	max points: 1

3. The judging committee will evaluate the overall consistency of the candidate's scientific output, the intensity and temporal continuity thereof, also considering documented periods of involuntary interruption of research activities, particularly with regard to parental responsibilities.

The committee will assign up to 4 points for the evaluation of the overall consistency, intensity, and temporal continuity of the candidate's scientific output.

4. When evaluating publications, the judging committee will also consider the following indicators, referring to the application deadline:

- a. total number of citations;
- b. average number of citations per publication;

- c. total "impact factor";
- d. average "impact factor" per publication;
- e. combinations of the above parameters aimed at enhancing the impact of the candidate's scientific output (Hirsch index or similar measures).

5. Considering that the financial coverage of this selection process comes from projects funded by the European Union, the judging committee also assesses the scientific output based on the research program described in art. 10 of the call.

The judging committee establishes that the minimum threshold for eligibility is equal to 60 points out of a maximum of 100 .